



June 2020



**About *TAKUNI***  
Integrated Energy Solution

Company Overviews

Business Units

Financial Highlight



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# Company structure

Its subsidiaries

Takuni Group

99%

Takuni Thailand

99%

GGAS

99%

REC

99%

Takuni Trading

99%

Takuni Land

36%

CAZ

47%

SORB

47%

SERMASCH

40%

Yi Hao Motor

40%

EXACT Real Estate

73%

JKEC

# Company Overview

## Integrated Energy Solution

Our Businesses has provided an One Stop Service for our LPG related customer as well as differentiate us from others.

For example, LPG Station customer,

- 1) Providing engineering and construction service including process all permission needed.
- 2) Supplying LPG including transport LPG to customer station.
- 3) Providing safety inspection complied with all regulations.





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# LPG Wholesale

Champion Gas

## Trading Process

PTT  
SGP  
UAC

LPG Truck

LPG station

Industrial  
use

Household

The company purchases LPG from PTT, SGP, and refineries to sell LPG under trademark of “Champion Gas” to LPG stations, manufacturers, and filling plant.



**PATHUM Depot**  
400 Tons



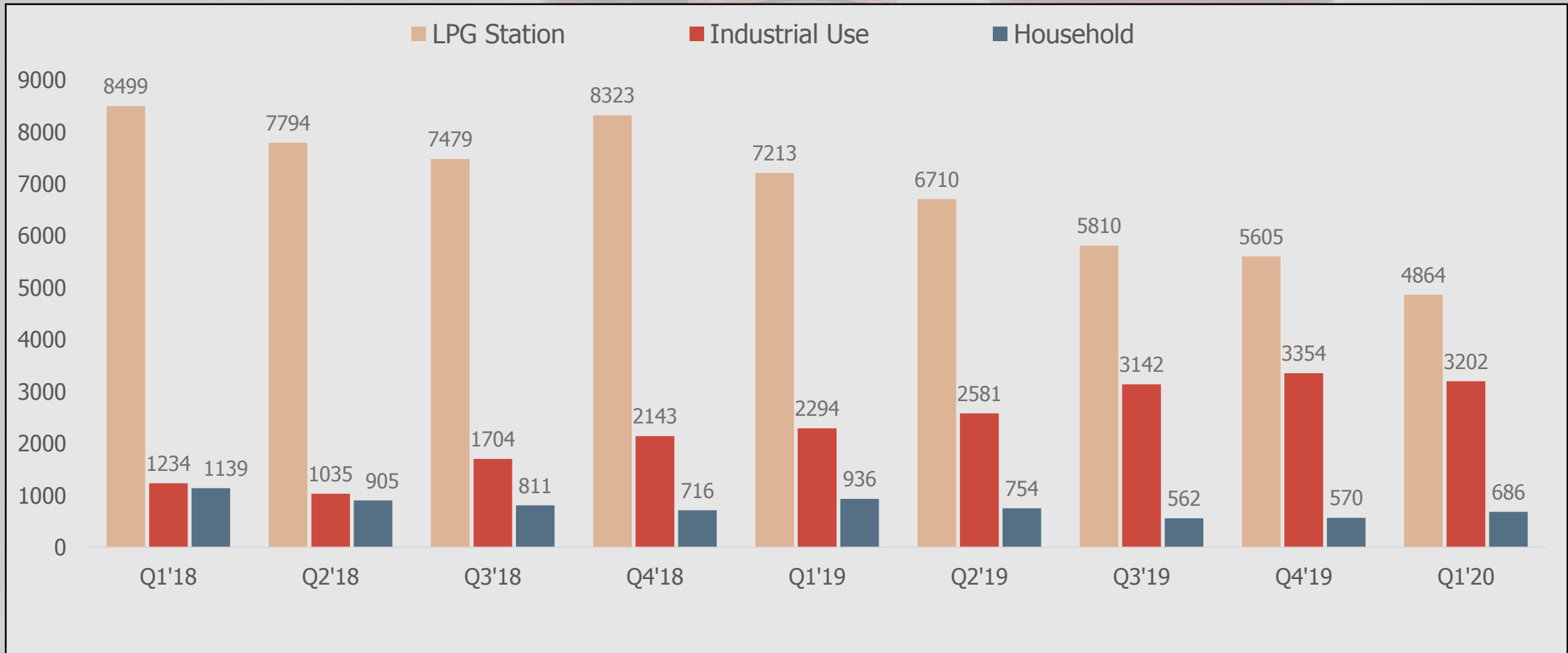
**PICHIT Depot**  
1000 Tons



# LPG Wholesale

Takuni Group PLC

## Quantity Sold to Sector (Tons)



# Construction

CAZ (Thailand) PLC

## EPC

Engineering  
Procurement  
Construction



### PTT LNG Cold Water

NG Vaporizer, NG Heater, Tanks,  
Pumps & etc.

Contract Amount : **733 MB**

July 2017 - July 2018

## SMP & E&I

Steel Structure  
Mechanical  
Piping  
Electrical & Instrument



### PTT Midline Compressor Station

800 tons for Equip, Compressor 4 sets

Contract Amount : **508 MB**

April 2016 - April 2017

## Civil

Civil and Building



### PTT PO Civil

Civil Work & quip. Foundation

Contract Amount : **452 MB**

January 2018 - January 2020

## Others

Shop Fabrication  
Tank Fabrication  
Pressure Vessel  
Fabrication



### PTT Tank Terminal

4,000 tons Spherical Tank, Transfer  
Pump, Ground Flare & Etc.

Contract Amount : **345 MB**

December 2016 - October 2018

# Gas Piping System

Takuni (Thailand) Co., Ltd.



**Sphere Tank**



**Lorry Truck**



**Gas Station**



**Bullet Tank**



**Industrial**

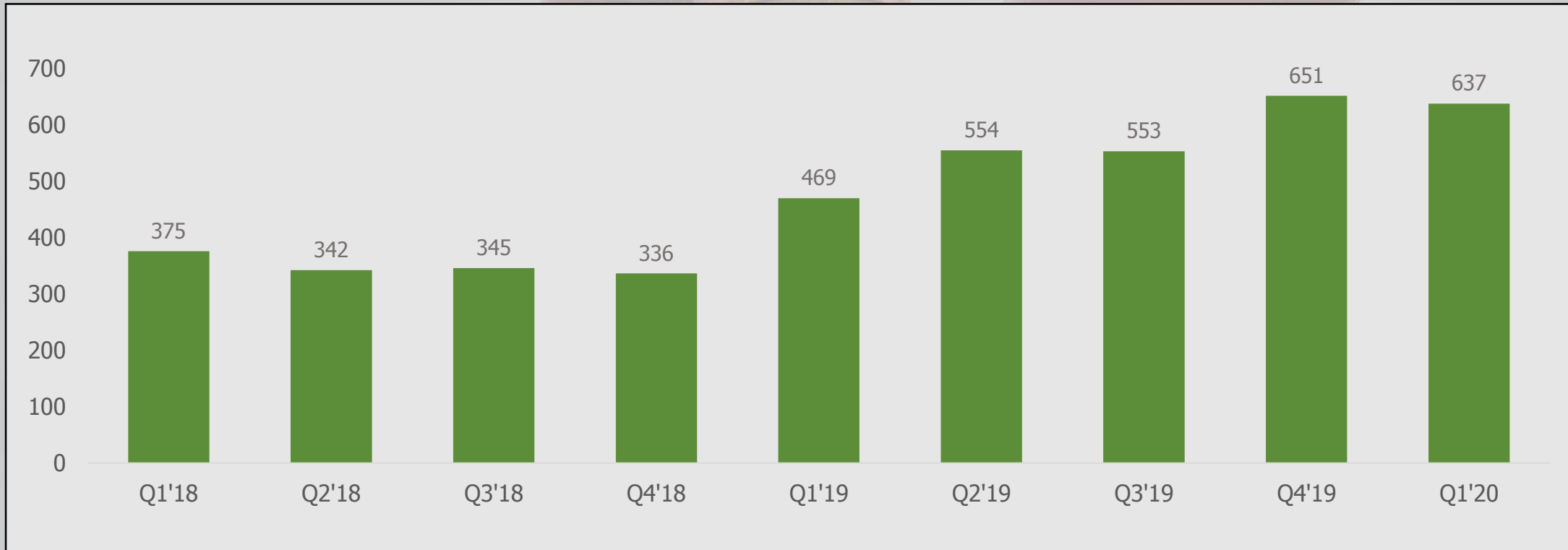


**Filling Plant**

# Construction

CAZ (Thailand) PLC & Takuni Thailand

## Revenue (MB)



Backlog as at 31 Mar'20

2,286.09 Mil. Baht

# Inspection Services

Rajchapleuk Engineering Co., Ltd.

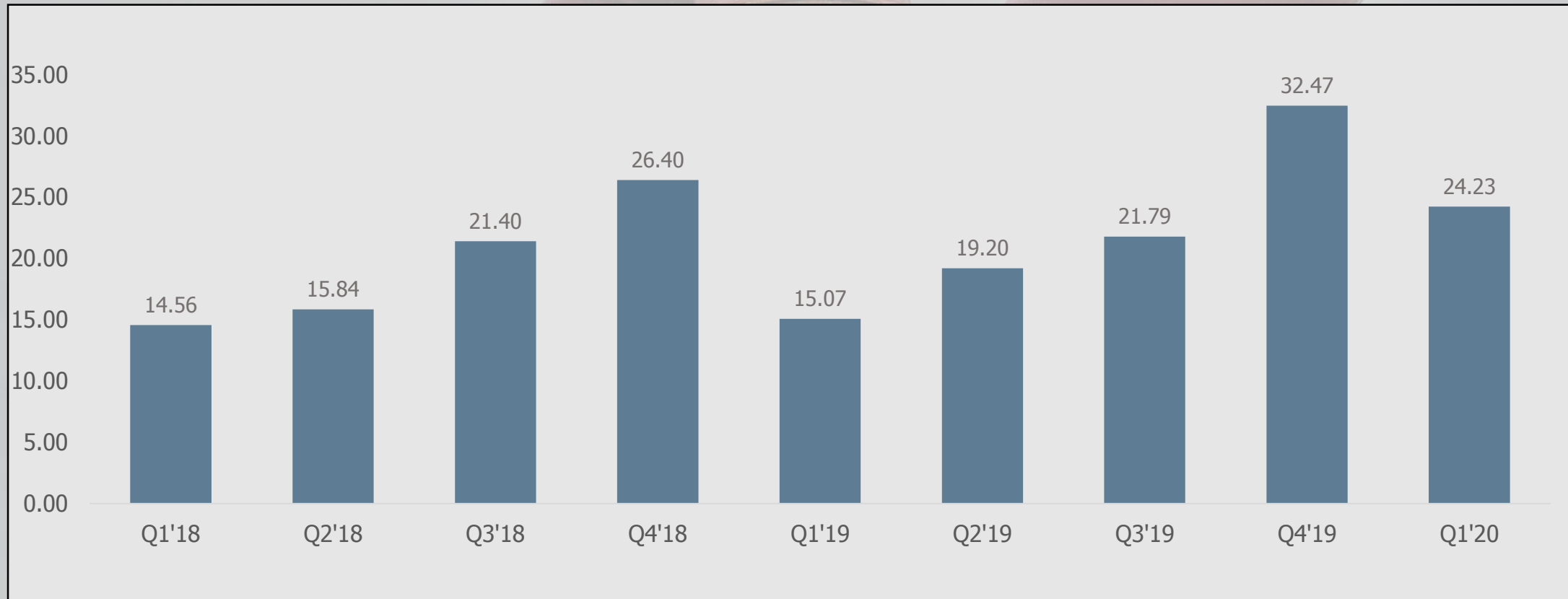
## Non Destructive Testing



# Inspection Services

Rajchupleuk Engineering Co., Ltd.

## Revenue (MB)



Legal Inspection Service

43.83%

On-Request Inspection Service

56.17%

# Transportation

Ggas Logistics Co., Ltd.

LPG Truck

17

Ammonia Truck

4

Trailer

4

Providing Hazardous (LPG, Ammonia) and Construction Equipment transportation service with international safety standard.



# Property Development

Takuni Land Co., Ltd.

## Partner's Experience

Land	15 Rai
Project Type	Semi-Detached
Project Value	Approx. 700 MB
Project Period	5 years
TAKUNI Proportion	40%





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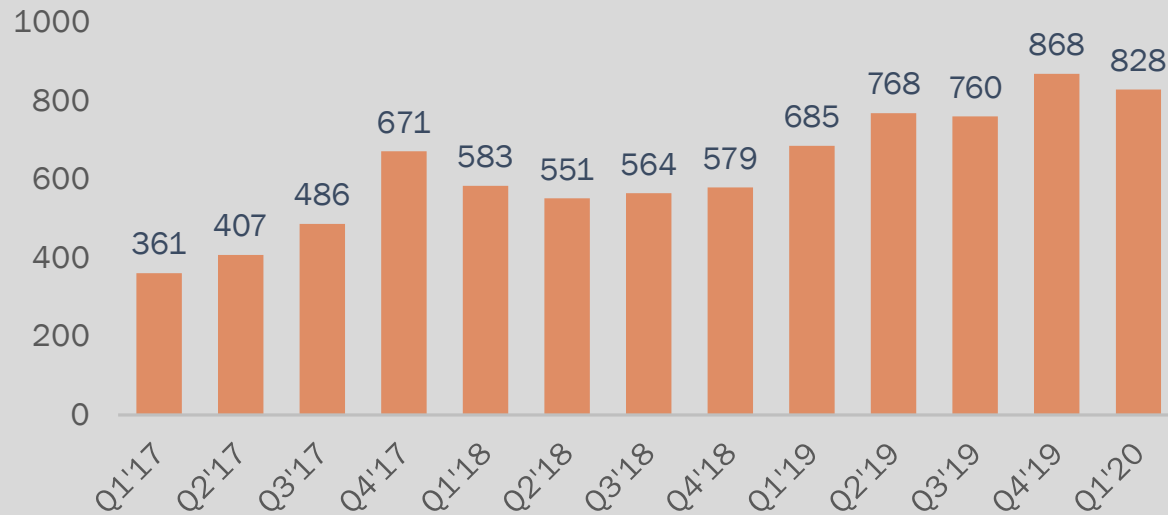
Business Units

Financial Highlight

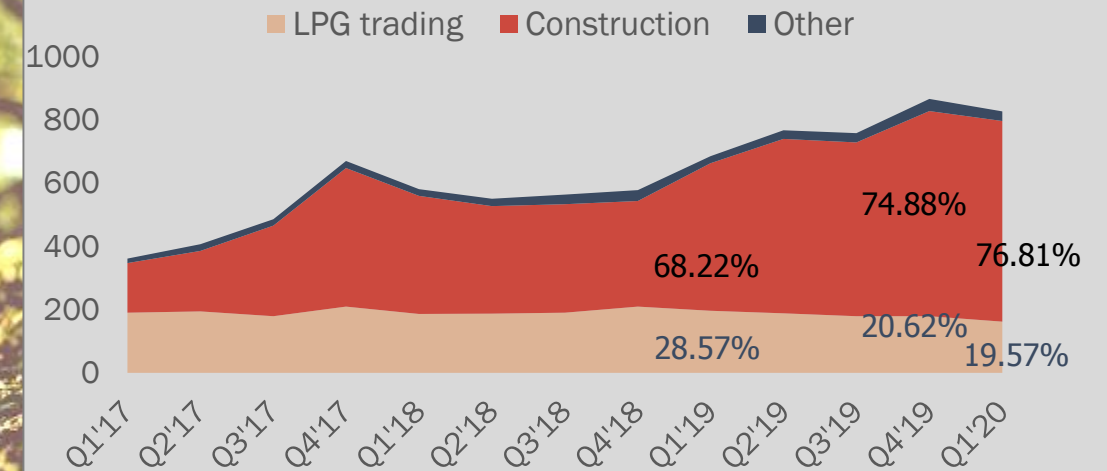
# Financial Highlights

## Consolidated Revenue

### Revenue (MB)



### Proportion by Business Units



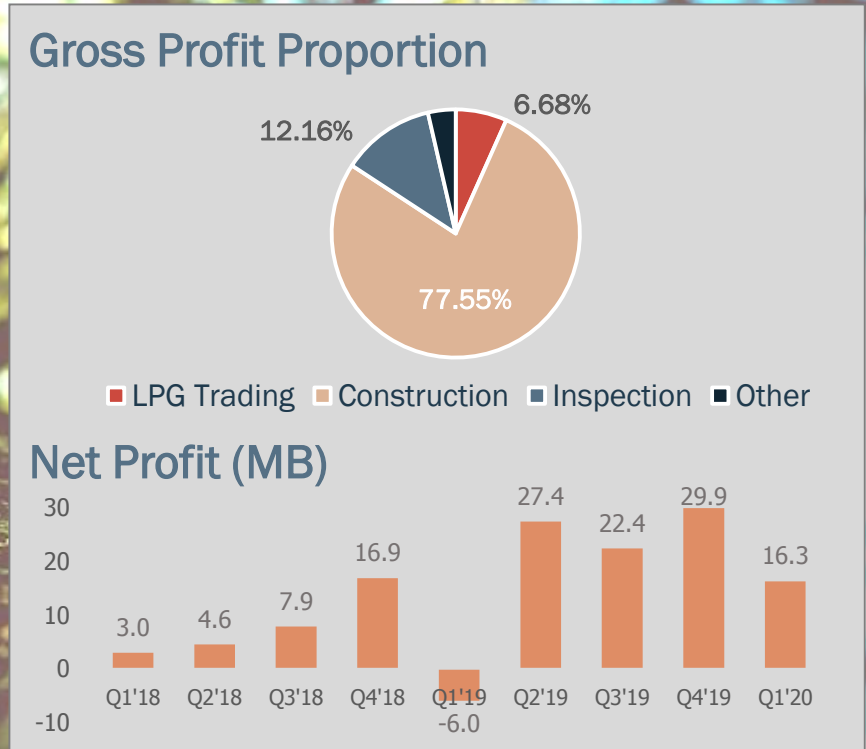
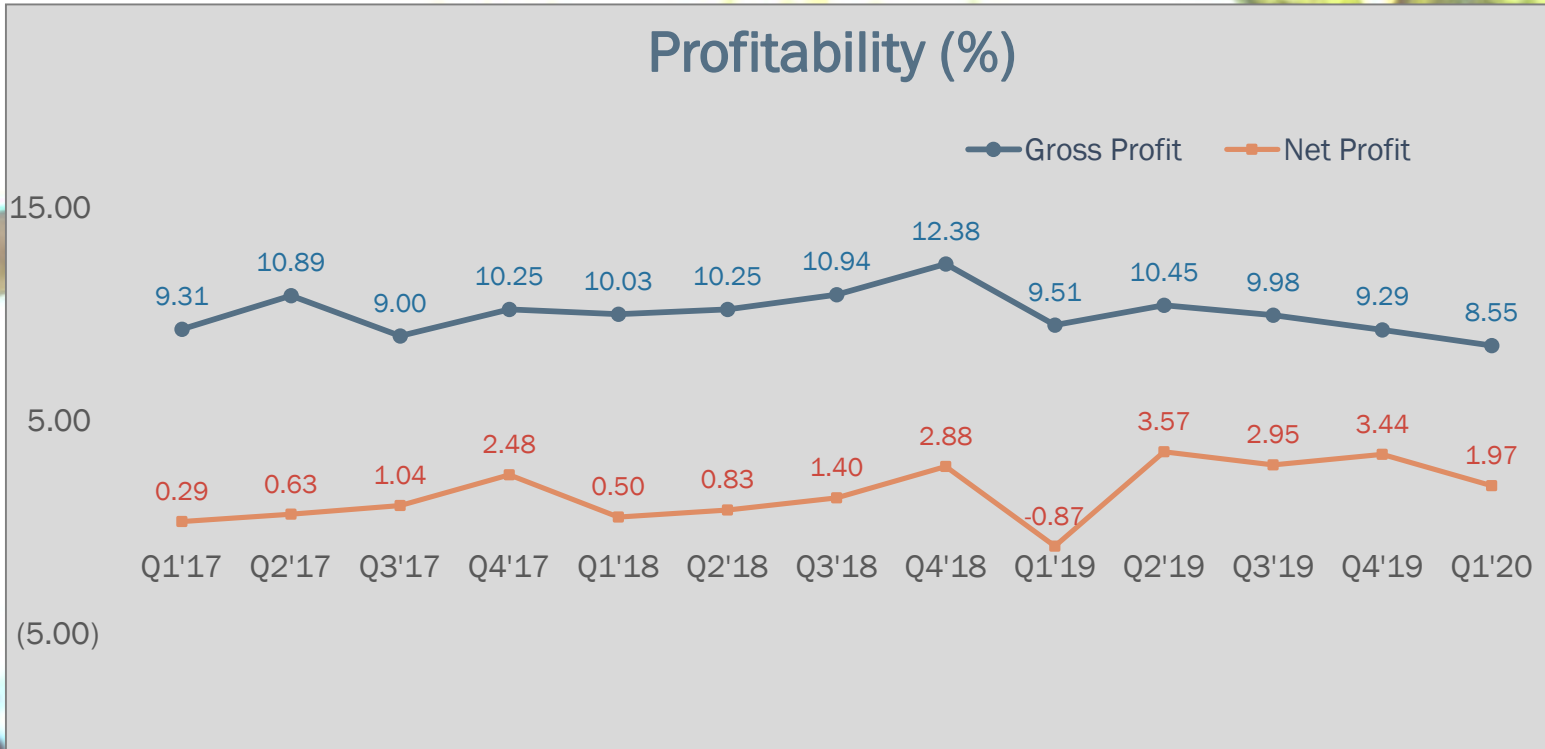
### Consolidated revenue

**Y-o-Y (+20.97%) :** Increase in revenue from oil and gas construction business as revenue recognition progress measurement towards complete satisfaction of performance obligation compared to previous year.

**Q-o-Q (-4.55%) :** Slightly decrease in revenue from LPG trading business due to the decreased in volume sold and revenue from LPG depot construction as the completion stage of project.

# Financial Highlights

## Consolidated Profit



### Profitability

Y-o-Y (GP: -0.96%, NP: +2.84%) : Increase in net profit because Q1'19 recorded LPG depot impairment amounting of 22.48 MB.  
 Q-o-Q (GP: -0.74%, NP: -1.47%) : Decrease in net profit because loss from LPG trading business and inspection service.

# Financial Highlights

## Financial Status

### Assets

	Dec 2019	Mar 2020
Total Asset	2,319 MB	2,336 MB
Net Asset	1,196 MB	1,213 MB

	Dec 2019	Mar 2020
Trade Receivable	320.57 MB	370.18 MB
Contract Assets	692.30 MB	680.71 MB
Inventory	222.17 MB	235.91 MB
PPE	692.02 MB	727.83 MB

### Liabilities and Equity

	Dec 2019	Mar 2020
Total Liabilities	1,123 MB	1,123 MB
Current Liabilities	958 MB	955 MB

	Dec 2019	Mar 2020
Trade Payable	399.26 MB	388.91 MB
Contract Liabilities	241.89 MB	244.69 MB
Loan from Bank	382.65 MB	354.91 MB

D/E Ratio : 0.93

Interest Bearing debt: 0.35



Q & A