



August 2020



**About *TAKUNI***  
Integrated Energy Solution

Company Overviews

Business Units

Financial Highlight



**About *TAKUNI***  
Integrated Energy Solution

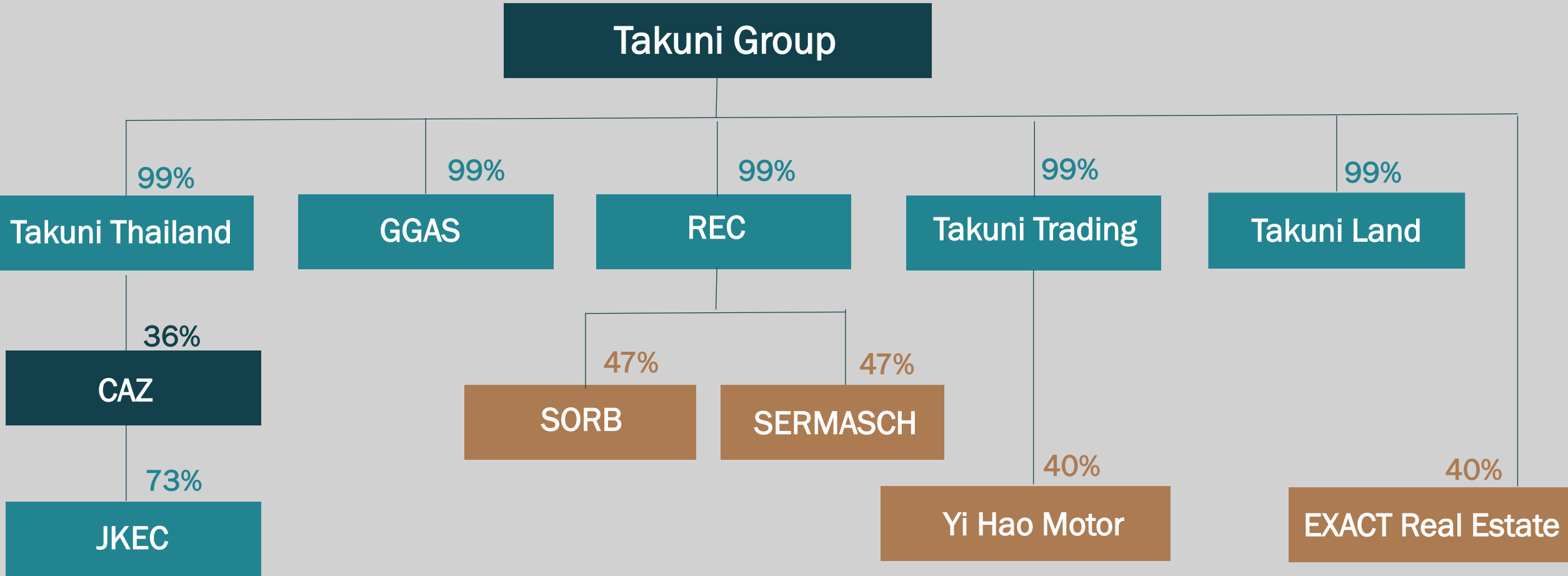
Company Overviews

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# Company structure

Its subsidiaries



# Company Overview

## Integrated Energy Solution

Our Businesses has provided an One Stop Service for our LPG related customer as well as differentiate us from others.

For example, LPG Station customer,

- 1) Providing engineering and construction service including process all permission needed.
- 2) Supplying LPG including transport LPG to customer station.
- 3) Providing safety inspection complied with all regulations.





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# LPG Wholesale

Champion Gas

## Trading Process

PTT  
SGP  
UAC

LPG Truck

LPG station

Industrial  
use

Household

The company purchases LPG from PTT, SGP, and refineries to sell LPG under trademark of “Champion Gas” to LPG stations, manufacturers, and filling plant.



**PATHUM Depot**  
400 Tons



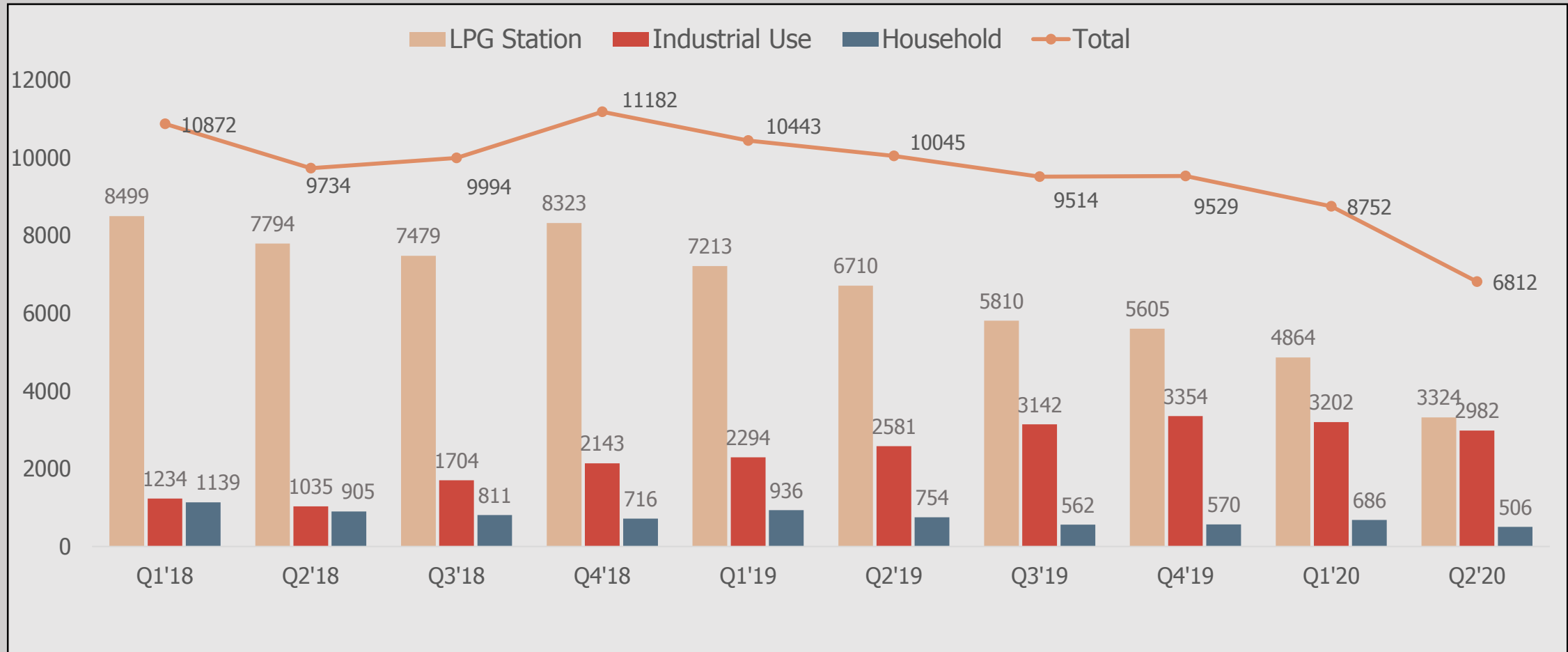
**PICHIT Depot**  
1000 Tons



# LPG Wholesale

Takuni Group PLC

## Quantity Sold to Sector (Tons)



### CAZ (Thailand) PLC

#### EPC

Engineering  
Procurement  
Construction



**PTT LNG Cold Water**  
NG Vaporizer, NG Heater, Tanks, Pumps & etc.  
Contract Amount : **733 MB**  
July 2017- July 2018

#### SMP& E&I

Steel Structure  
Mechanical  
Piping  
Electrical &  
Instrument



**PTT GC Olefins Reconfiguration**  
Structure & Equipment Erection & Piping Work  
Contract Amount : **1,319 MB**  
May 2018 - July 2020

#### Civil

Civil and  
Building



**Thaioil Clean fuel**  
Civil Work & Equip. Foundation  
Contract Amount : **921 MB**  
December 2019- May 2022

#### Others

Shop  
Fabrication  
Tank Fabrication  
Pressure Vessel  
Fabrication



**PTT Tank Terminal**  
4,000 tons Spherical Tank, Transfer Pump, Ground Flare & Etc.  
Contract Amount : **345 MB**  
December 2016 - October 2018

### Takuni Thailand Co., Ltd



Sphere Tank



Lorry Truck



Gas Station



Bullet Tank



Industrial

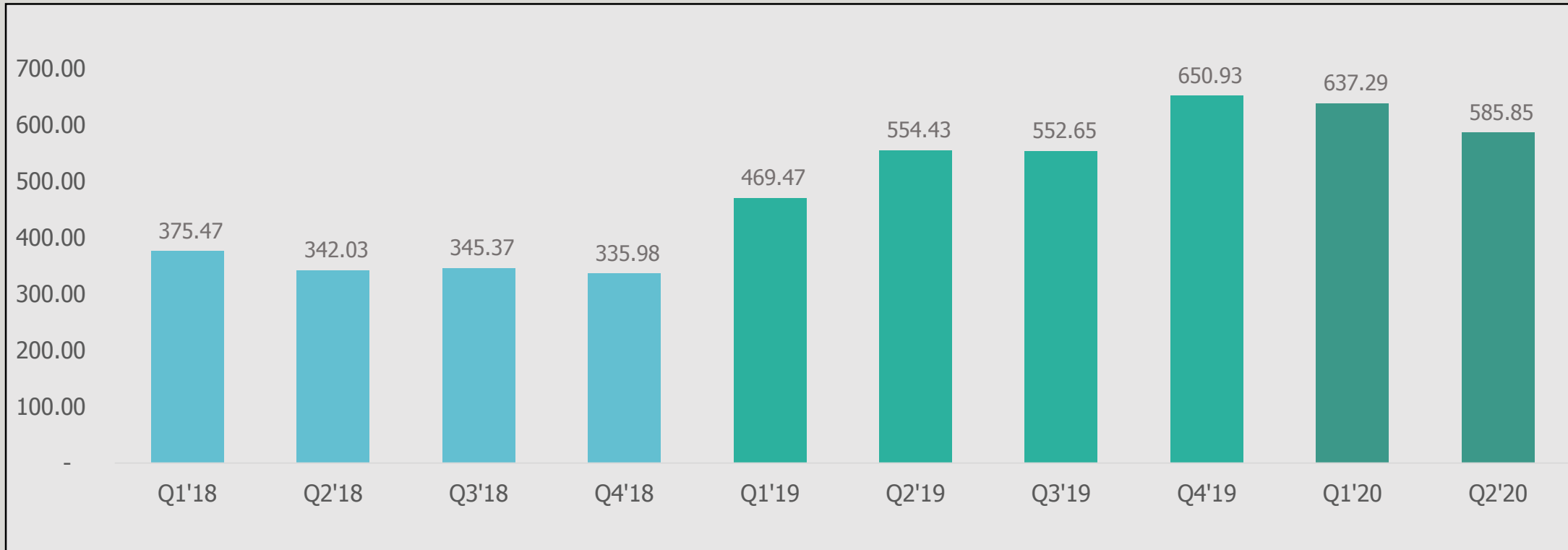


Filling Plant

# Construction

## CAZ (Thailand) PLC & Takuni Thailand

### Revenue (MB)



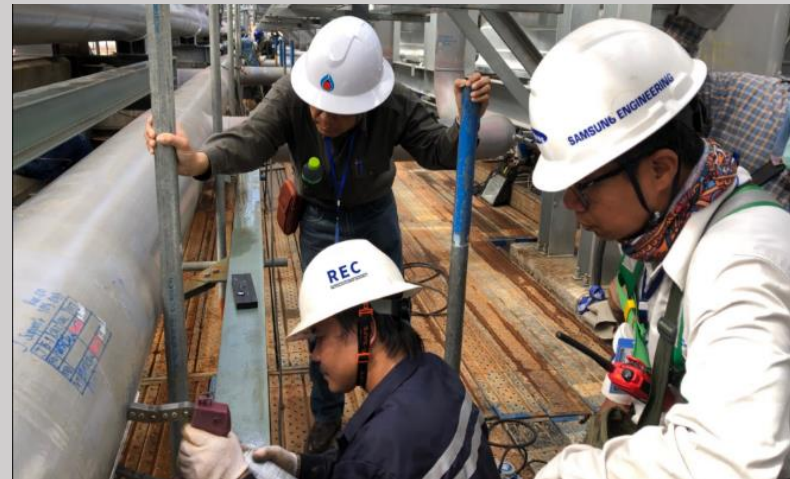
Backlog as at 30 Jun'20

3,159.13 Mil. Baht

# Inspection Services

Rajchapleuk Engineering Co., Ltd.

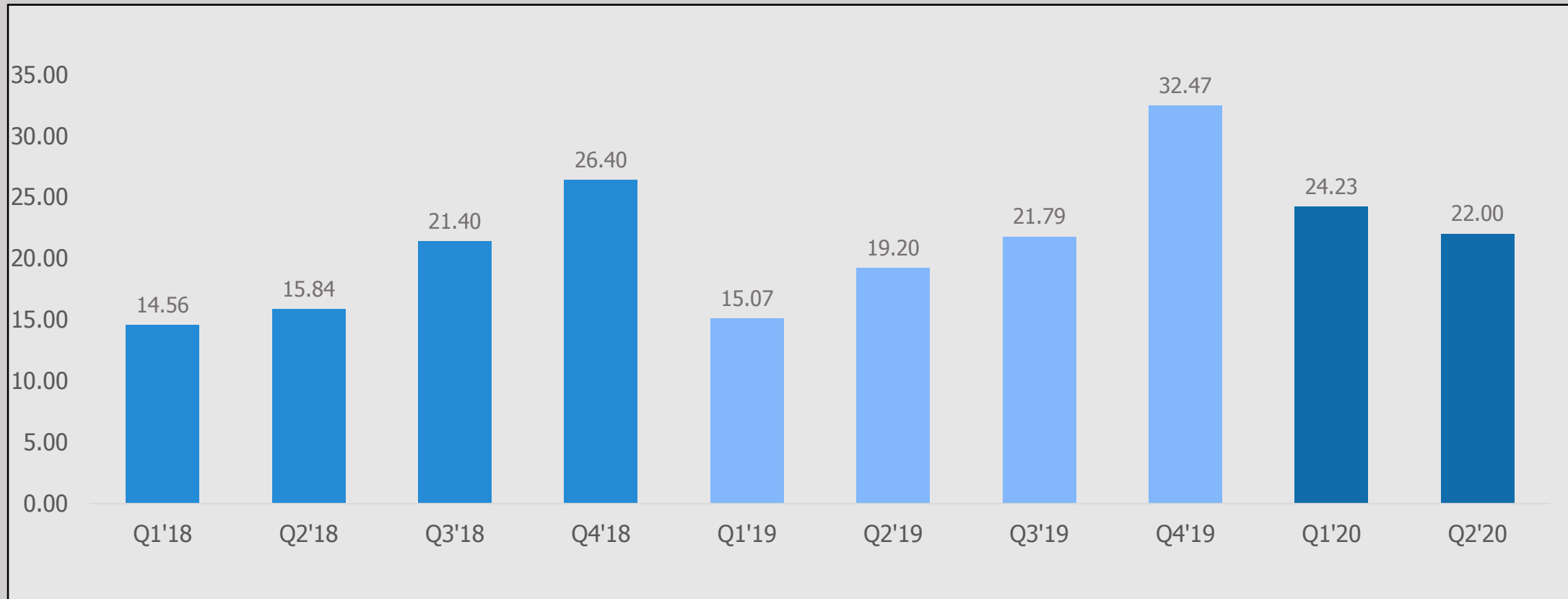
## Non Destructive Testing



# Inspection Services

Rajchappleuk Engineering Co., Ltd.

## Revenue (MB)



Legal Inspection Service

37.25%

On-Request Inspection Service

62.75%

# Transportation

Ggas Logistics Co., Ltd.

LPG Truck

17

Ammonia Truck

4

Trailer

4

Providing Hazardous (LPG, Ammonia) and Construction Equipment transportation service with international safety standard.



# Property Development

Takuni Land Co., Ltd.

## Partner's Experience

Land	15 Rai
Project Type	Semi-Detached
Project Value	Approx. 700 MB
Project Period	5 years
TAKUNI Proportion	40%





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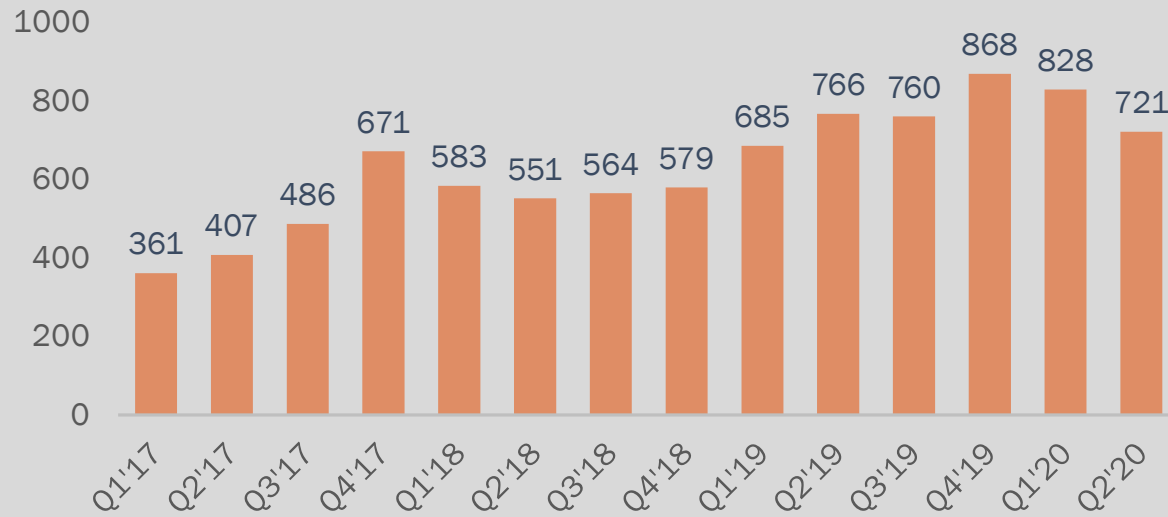
Business Units

Financial Highlight

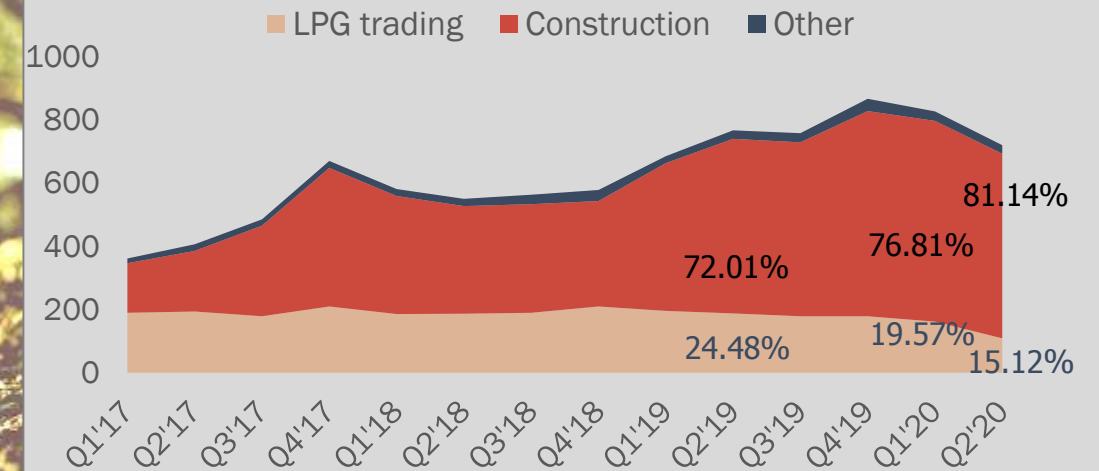
# Financial Highlights

## Consolidated Revenue

### Revenue (MB)



### Proportion by Business Units

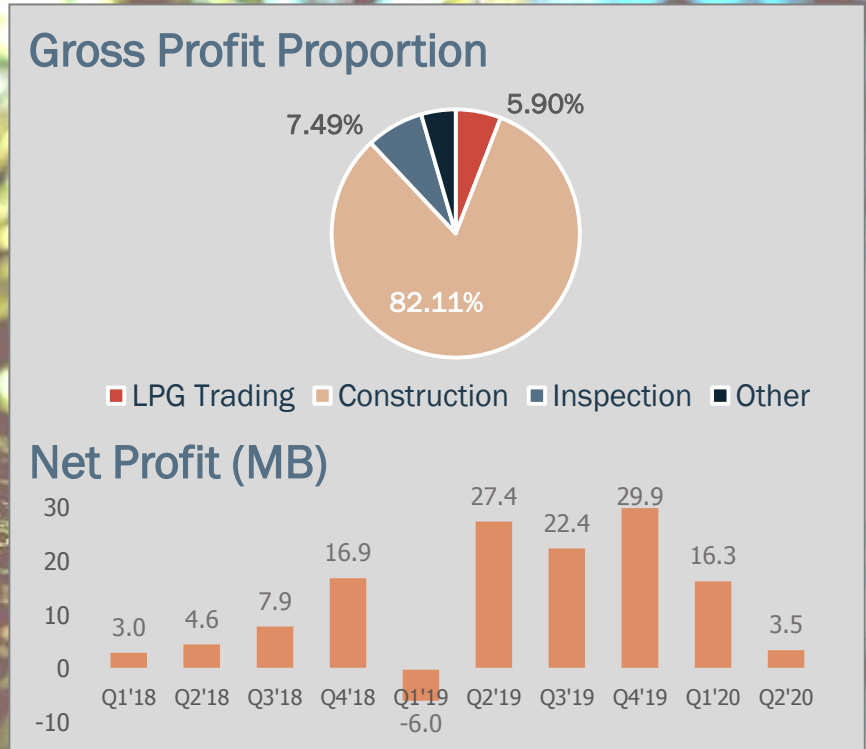
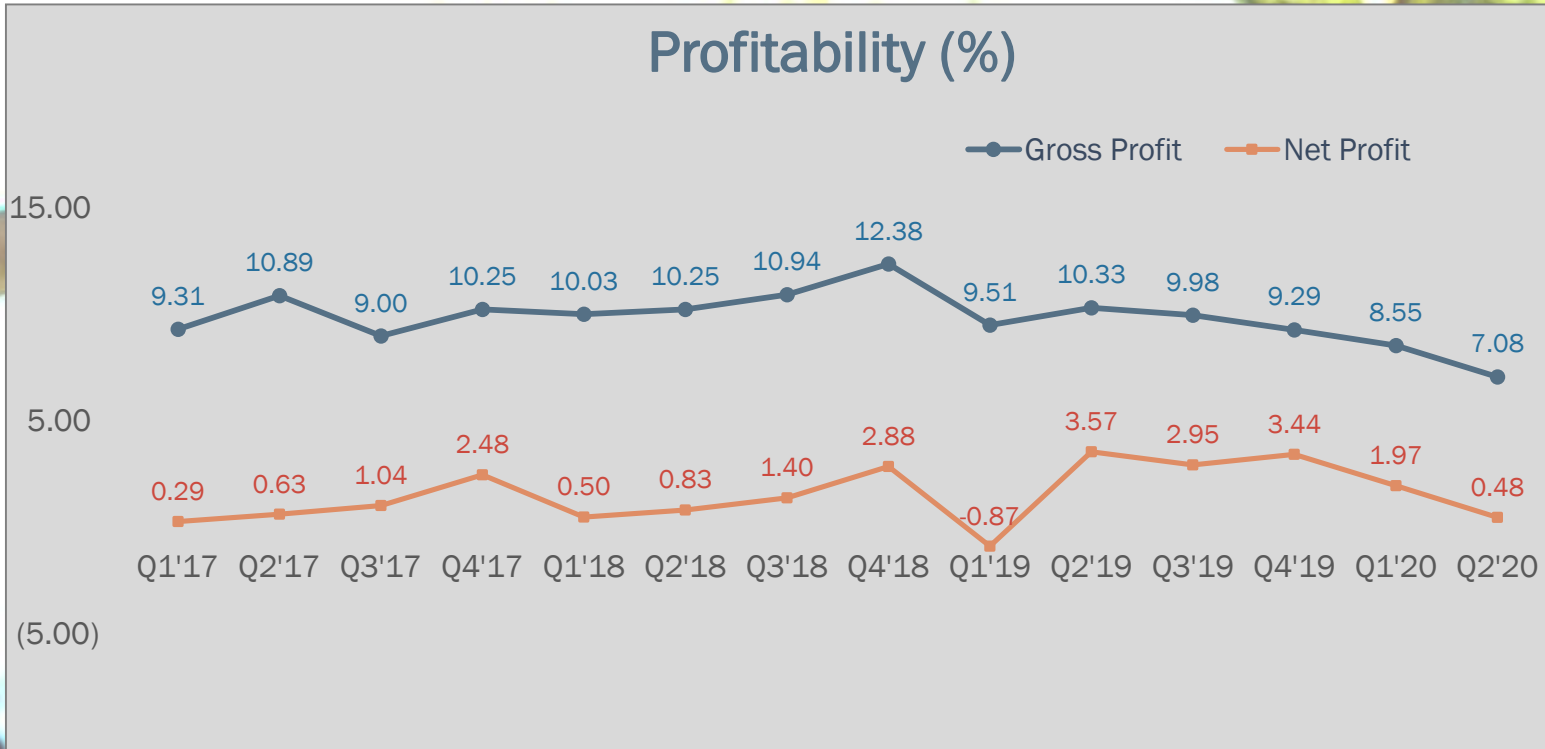


### Consolidated revenue

Y-o-Y (-5.94%) and Q-o-Q (-12.92%) : Decrease in revenue from LPG trading business due to the decreased in volume sold and revenue from LPG depot construction as the completion stage of project.

# Financial Highlights

## Consolidated Profit



### Profitability

Y-o-Y (GP: -3.25%, NP: -3.09%) and Q-o-Q (GP: -1.47%, NP: -1.49%) : Decrease in profit because decreased in revenue from LPG trading business as well as LPG stock loss from the selling price adjustment since the end of March 2020.

# Financial Highlights

## Financial Status

### Assets

	Dec 2019	Jun 2020
Total Asset	2,319 MB	2,212 MB
Net Asset	1,196 MB	1,176 MB

	Dec 2019	Jun 2020
Trade Receivable	320.57 MB	297.15 MB
Contract Assets	692.30 MB	589.32 MB
Inventory	222.17 MB	213.92 MB
PPE	692.02 MB	735.98 MB

### Liabilities and Equity

	Dec 2019	Jun 2020
Total Liabilities	1,123 MB	1,039 MB
Current Liabilities	958 MB	861 MB

	Dec 2019	Mar 2020
Trade Payable	399.26 MB	372.85 MB
Contract Liabilities	241.89 MB	240.56 MB
Loan from Bank	382.65 MB	285.64 MB

D/E Ratio : 0.88

Interest Bearing debt: 0.29



# Q & A