

TAKUNI



TAKUNI GROUP PCL



April 2021



About *TAKUNI*
Integrated Energy Solution

Company Overviews

Business Units

Financial Highlight



About *TAKUNI*
Integrated Energy Solution

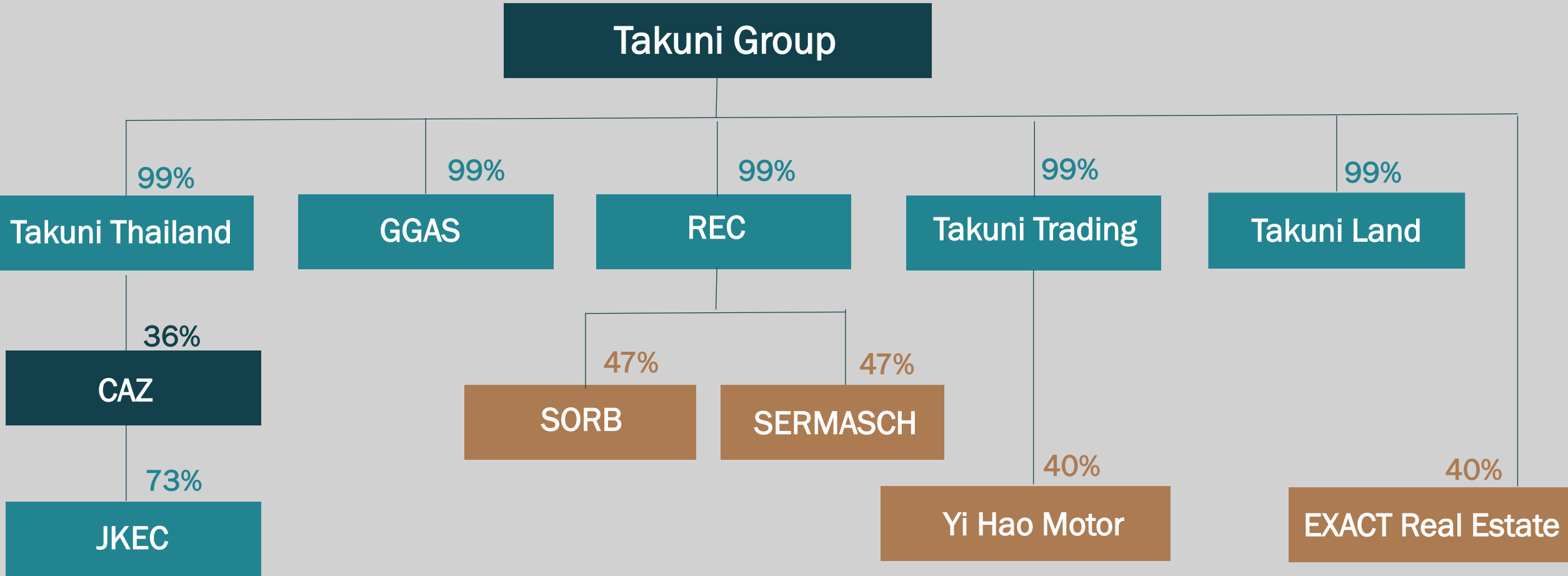
Company Overviews

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Company structure

Its subsidiaries



Company Overview

Integrated Energy Solution

Our Businesses has provided an One Stop Service for our LPG related customer as well as differentiate us from others.

For example, LPG Station customer,

- 1) Providing engineering and construction service including process all permission needed.
- 2) Supplying LPG including transport LPG to customer station.
- 3) Providing safety inspection complied with all regulations.





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LPG Wholesale

Champion Gas

Trading Process

PTT
SGP
UAC

LPG Truck

LPG station

Industrial
use

Household

The company purchases LPG from PTT, SGP, and refineries to sell LPG under trademark of “Champion Gas” to LPG stations, manufacturers, and filling plant.



PATHUM Depot
400 Tons



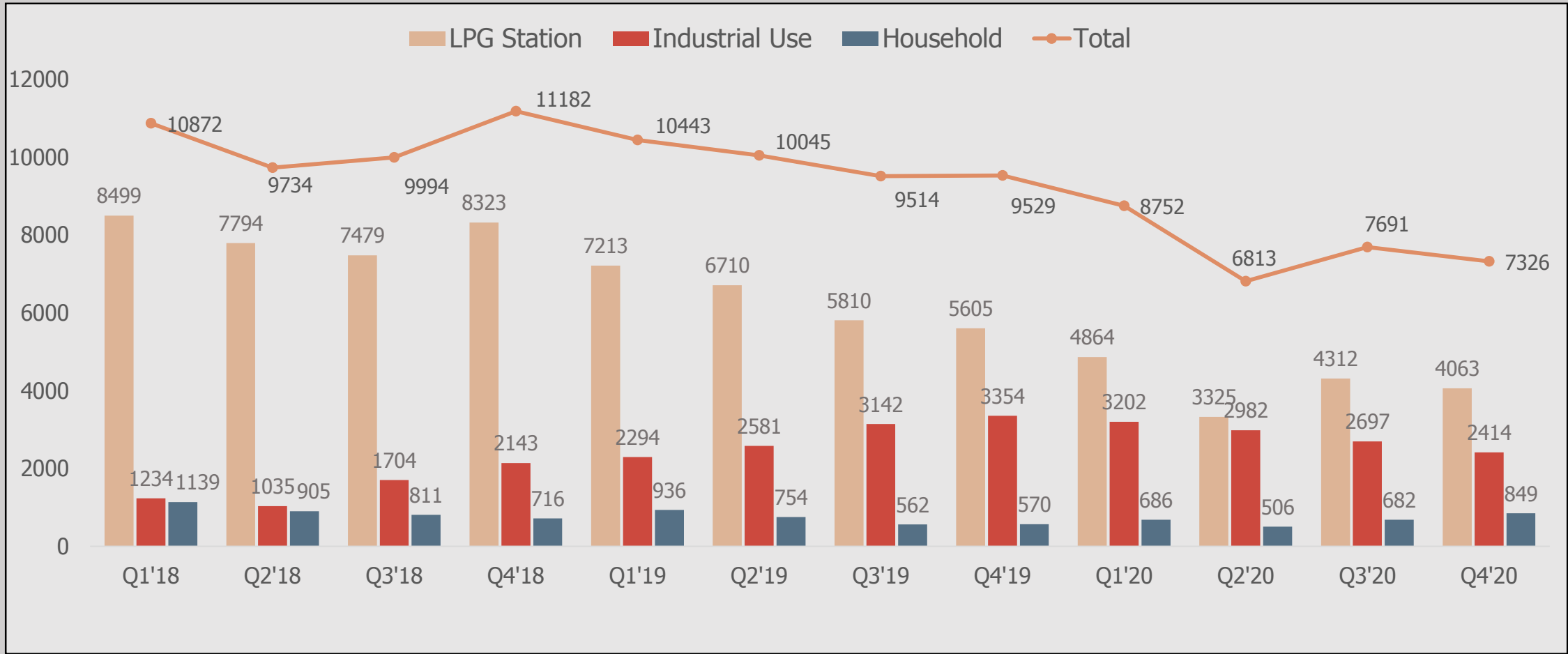
PICHIT Depot
1000 Tons



LPG Wholesale

Takuni Group PLC

Quantity Sold to Sector (Tons)



CAZ (Thailand) PLC

EPC

Engineering
Procurement
Construction



PTT LNG Cold Water
NG Vaporizer, NG Heater, Tanks, Pumps & etc.
Contract Amount : **733 MB**
July 2017- July 2018

SMP E&I

Steel Structure
Mechanical
Piping
Electrical &
Instrument



PTT GC Olefins Reconfiguration
Structure & Equipment Erection & Piping Work
Contract Amount : **1,463 MB**
May 2018 - **July 2020**

Civil

Civil and
Building



Thaioil Clean fuel
Civil Work & Equip. Foundation
Contract Amount : **808 MB**
December 2019- May 2022

Others

Shop
Fabrication
Tank Fabrication
Pressure Vessel
Fabrication



PTT Tank Terminal
4,000 tons Spherical Tank, Transfer Pump, Ground Flare & Etc.
Contract Amount : **345 MB**
December 2016 - October 2018

Takuni Thailand Co., Ltd



Sphere Tank



Lorry Truck



Gas Station



Bullet Tank



Industrial

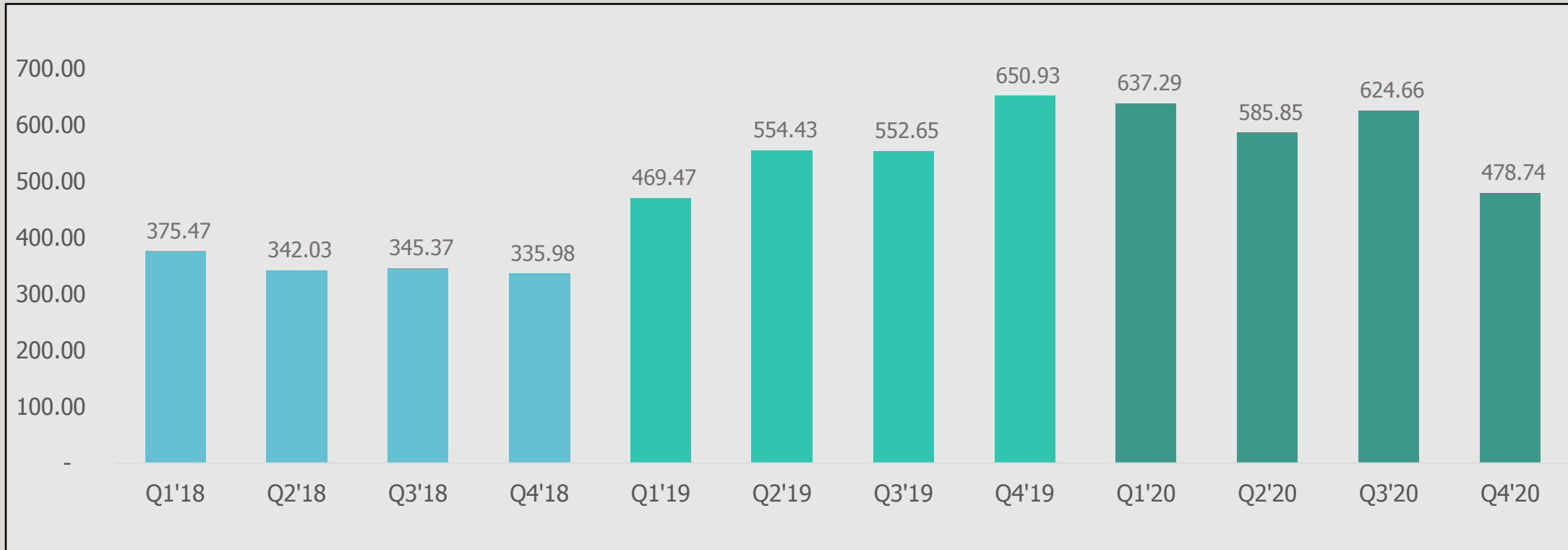


Filling Plant

Construction

CAZ (Thailand) PLC & Takuni Thailand

Revenue (MB)



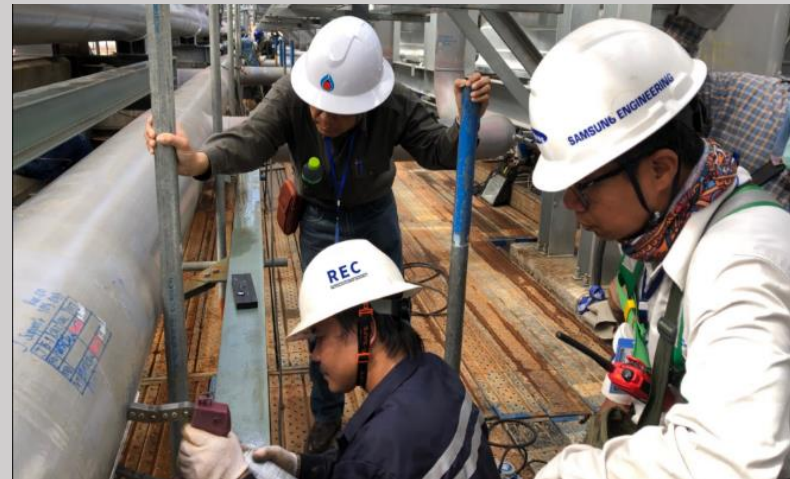
Backlog as at 28 Feb'21

3,923.04 Mil. Baht

Inspection Services

Rajchapleuk Engineering Co., Ltd.

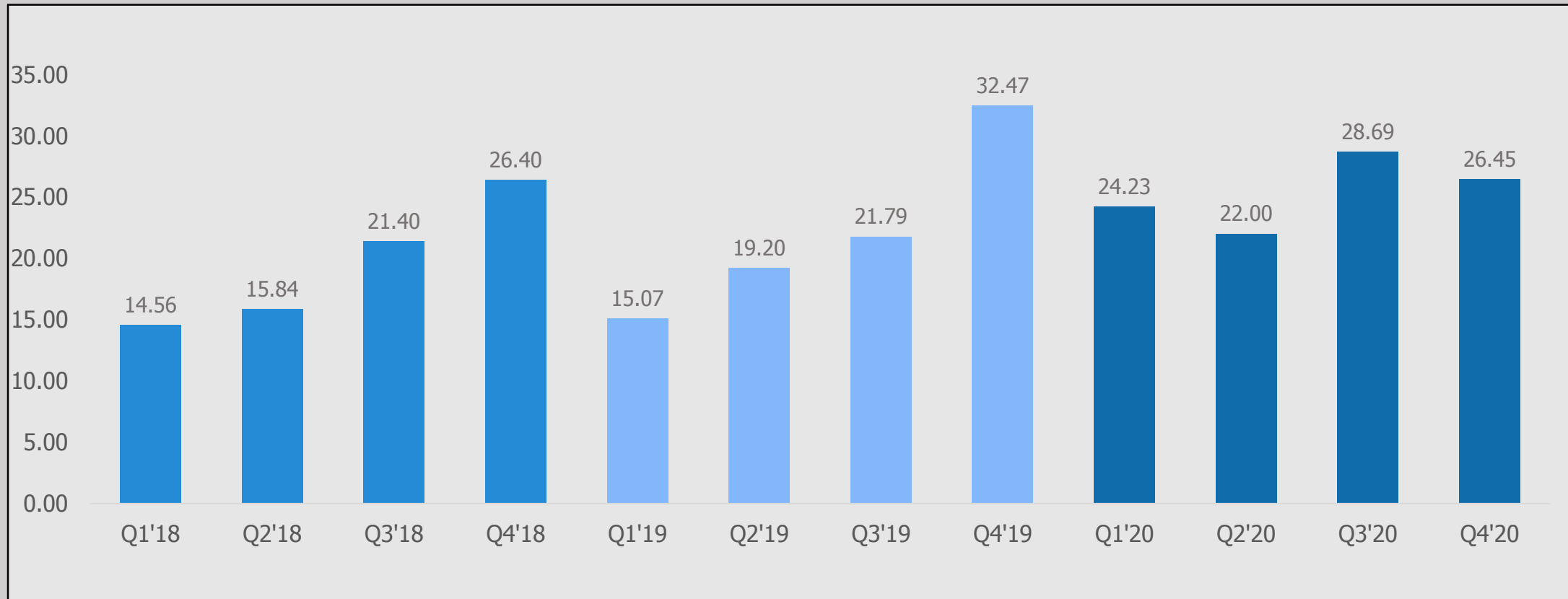
Non Destructive Testing



Inspection Services

Rajchupleuk Engineering Co., Ltd.

Revenue (MB)



Legal Inspection Service

40.69%

On-Request Inspection Service

59.31%

Transportation

Ggas Logistics Co., Ltd.

LPG Truck

17

Ammonia Truck

4

Trailer

4

Providing Hazardous (LPG, Ammonia) and Construction Equipment transportation service with international safety standard.



Property Development

Takuni Land Co., Ltd.



THAWEE (Petchkasem-Kanchanaphisek)



Land	15 Rai
Project Type	Semi-Detached
Project Value	Approx. 700 MB
Project Period	5 years
TAKUNI Proportion	40%





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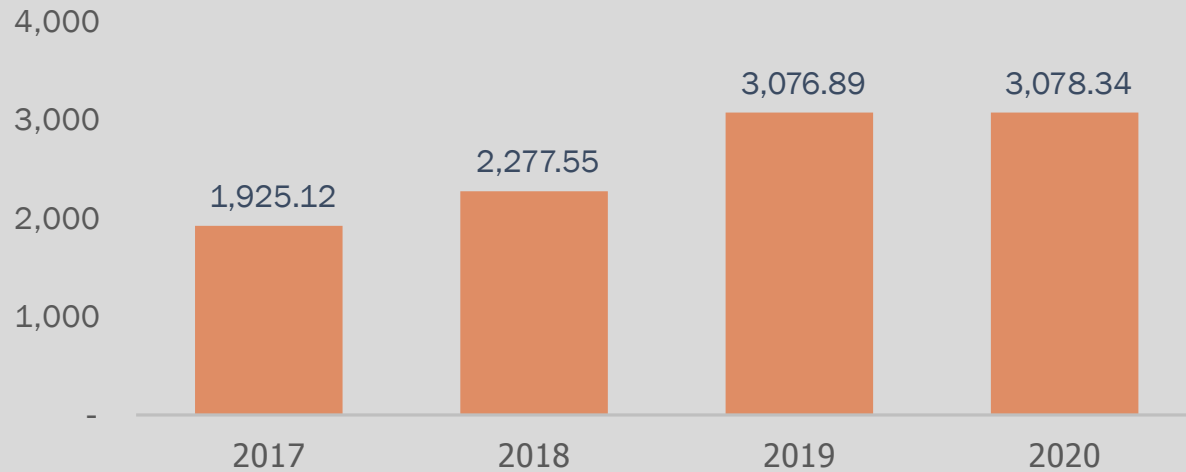
Business Units

Financial Highlight

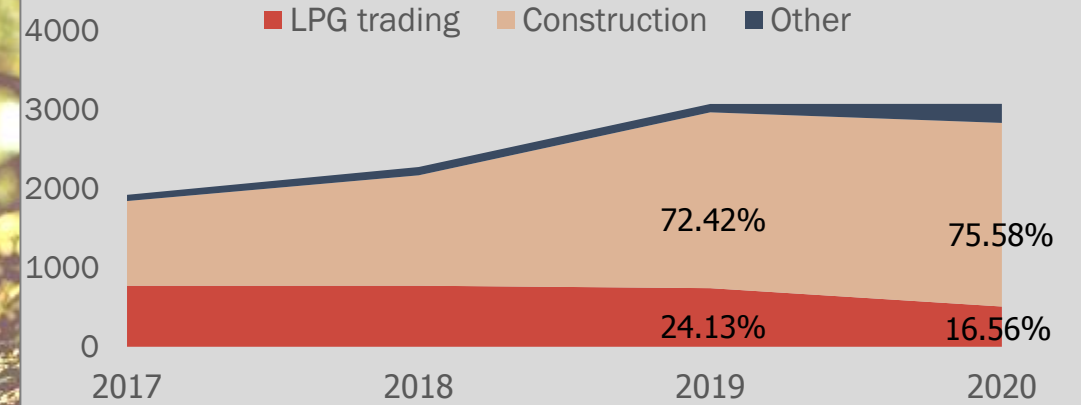
Financial Highlights

Consolidated Revenue

Revenue (MB)



Proportion by Business Units



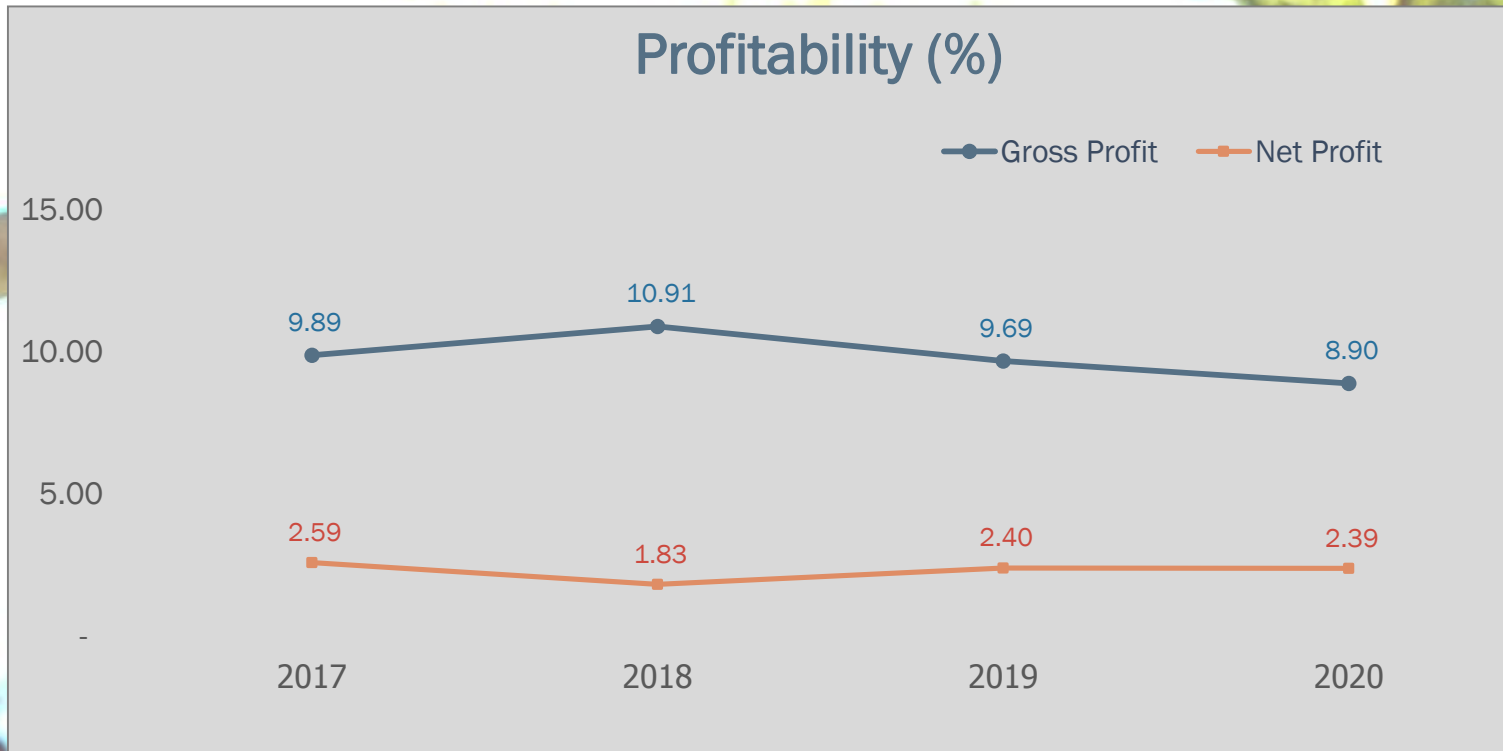
Consolidated revenue

Y-o-Y (+0.05%) : Slightly increase in revenue from oil and gas construction and sale of land to subsidiary for property development. Sharply decreased in LPG trading business due to the decreased in volume sold.

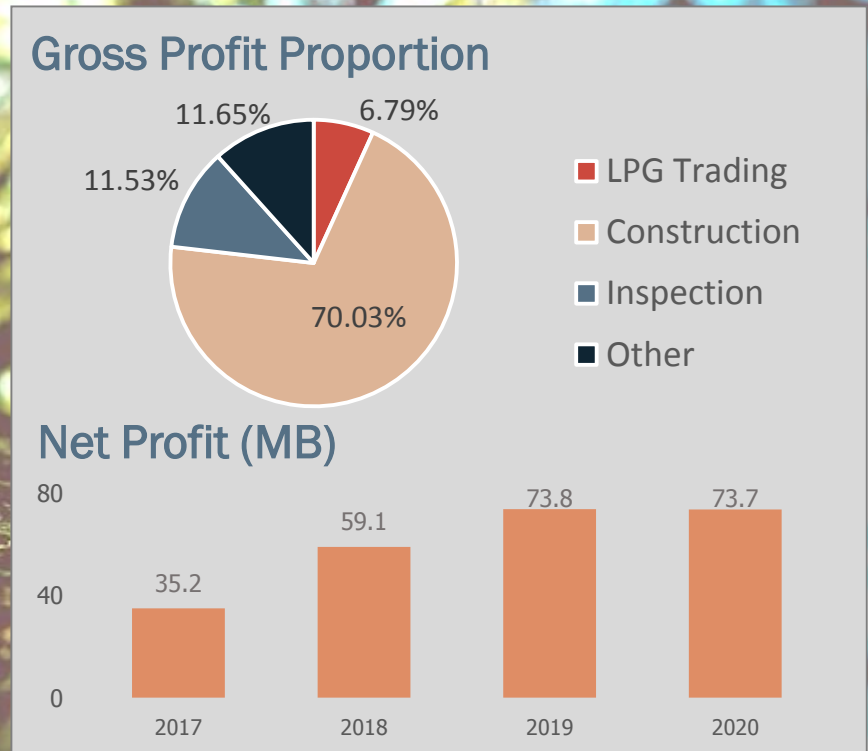
Financial Highlights

Consolidated Profit

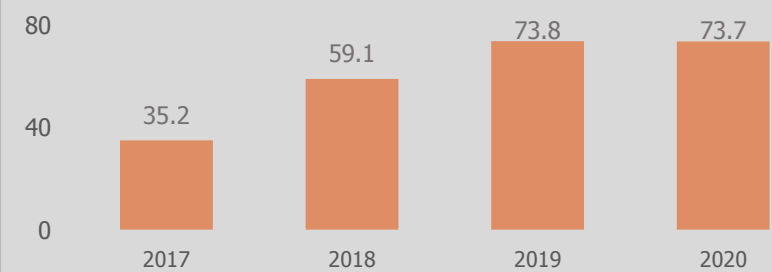
Profitability (%)



Gross Profit Proportion



Net Profit (MB)



Profitability

Y-o-Y (GP: -0.79%, NP: -0.01%) : Decrease in GP because the adjustment of estimated cost for oil and gas construction service business. However, in Dec'20, there was gain on sale of land to an associated company for property development.

Financial Highlights

Financial Status

Assets

	Dec 2019	Dec 2020
Total Asset	2,319 MB	2,438 MB
Net Asset	1,197 MB	1,230 MB

	Dec 2019	Dec 2020
Trade Receivable	305.58 MB	265.18 MB
Contract Assets	707.29 MB	524.09 MB
Inventory	222.17 MB	61.08 MB
PPE	692.02 MB	721.35 MB

	Dec 2019	Dec 2020
Current Ratio	1.45	1.29

Liabilities and Equity

	Dec 2019	Dec 2020
Total Liabilities	1,123 MB	1,209 MB
Current Liabilities	958 MB	1,049 MB

	Dec 2019	Dec 2020
Trade Payable	397.37 MB	277.02 MB
Contract Liabilities	243.75 MB	141.44 MB
Loan from Bank	382.65 MB	632.05 MB

	Dec 2019	Dec 2020
D/E Ratio	1.27	1.35
Interest Bearing debt	0.47	0.80



Q & A